

Message Text

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13

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 SSO-00 /017 W

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O P 190925Z MAY 74

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC IMMEDIATE 1586

C/USDOC WASHDC IMMEDIATE

INFO AMEMBASSY KUWAIT PRIORITY

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USDOC FOR HEARN AND MAJOR PROJECTS: DEPT. FOR NEA/ARP:

LUMSDEN

EO 11652: NA (DECONTROL JULY 1, 1974)

TAGS: BEXP, ETRN, TC

SUBJ: DEVELOPMENTS RE PLANNED ABU DHABI TANKER COGRG

1. EMBASSY HAS LEARNED ABU DHABI NATIONAL OIL CO. (ADNOC) MET EVENING MAY 18 AND WAS UNABLE FURTHER NARROW LIST OF COMPANIES WHICH HAD SUBMITTED PROPOSALS FOR TANKER SCHEME. BEFORE MEETING LIST OF MORE THAN 70 INTERNATIONAL FIRMS HAD BEEN PARED TO 18 AND SUMMARIES OF THEIR PROPOSALS PREPARED FOR BOARD CONSIDERATION. NATIONAL BULK CARRIER (NBC) AND JOHN MCMULLEN ASSOCIATIONS ON LIST. BOARD REPORTEDLY ABANDONED EFFORTS GO DIRECTLY TO IMPLEMENTATION AND DECIDED SEEK ASSISTANCE OF CONSULTANTS IN EVALUATING OFFERS.

2. IT SUGGESTED THAT EMBASSY PROVIDE LIST QUALITY AMERICAN FIRMS WHICH COULD SERVE AS CONSULTANTS PRIOR TO NEXT MEETING ADNOC BOARD DZENING MAY 22 RPT 22. SADEQ ATTIA OF ADNOC PROCEEDING IMMEDIATELY TO KUWAIT OBTAIN LISTS WHICH OAPEK AND KNOC MAY HAVE.

3. FOR USDOC: REQUEST YOU PROVIDE EMBASSY BY CABLE LIST OF US CONSULTING FIRMS IN TRANSPORTATION FIELD WITH PARTICULAR LIMITED OFFICIAL USE

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COMPETENCY IN OCEAN (SPECIFICALLY TANKER)

SHIPPING. LIST SHOULD REACH ABU DHABI PRIOR COB (0930Z) MAY
22 FOR TRANSMISSION TO ADNOC PRIOR TO BOARD MEETING.

4. FOR KUWAIT: DO YOU HAVE LIST THIS KIND WHICH MAY HAVE BEEN
PREPARED FOR OAPEC AND/OR KNOC? IF SO, WOULD APPRECIATE
TELEGRAPHIC TRANSMISSION SOONEST.

5. FOR DEPT. LUMSDEN: APPRECIATE YOUR CONTACTING JOHN
MCMULLEN IN NEW YORK. IT EMBASSY'S UNDERSTANDING HE HAD SUBMITTED
OFFER FOR JOINT VENTURE WITH ADNOC PRIMARILY BECAUSE HE UNDERSTOOD
PROPOSALS FOR CONSULTANCY WOULD NOT RPT NOT BE
ENTERTAINED. THIS CLEARLY NO LONGER THE CASE AND BELIEVE
MCMULLEN WITH HIS EXPERIENCE AND CONNECTION WITH OAPEC WOULD STAND
GOOD CHANCE WIN CONSULTANCY. HE WILL NOT, HOWEVER, BE IN
RUNNING FOR CONSULTANCY PHASE IF HE MAINTAINS HIS STATUS AS
POSSIBLE EQUITY PARTNER IN ABU DHABI TANKER FLEET. IF HE
WISHES WITHDRAW HIS CURRENT PROPOSAL AND RESUBMIT AS
CONSULTANT ONLY, BELIEVE MCMULLEN SHOULD CONTACT ADNOC SOONEST
TO INFORM ADNOC OF THIS CHANGE. PLEASE INFORM MCMULLEN THAT WE
DO NOT RPT NOT RATE CHANCES VERY GOOD OF ADNOC ACCEPTING HIS
JOINT VENTURE PROPOSAL. REQUEST LUMSDEN CONVEY THIS INFO TO MCMULLEN
ASAP. ALSO, ADVISE MCMULLEN THAT EMB, AS PROMISED, HAS WRITTEN
TO SHAIKH RASHID ABOUT HIS PROBLEMS OF DEALING WITH GOVT OF DUBAI
RE DRY DOCK PROJECT; COPIES OF OUR LETTER BEING POUCHED TO DEPT
AND TO MCMULLEN.
GRIFFIN

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